

INDUSTRIALISATION STRATEGY EVALUATION CRITERIA AND PROJECTED NUMBERS

1.1. Technical Evaluation Criteria

No.	Description	Returnable	Weight	Scoring				
				0	30	50	80	100
1	Company Consultancy, Advisory and Implementation experience in the development and Implementation of an Industrialisation strategy	Fully signed Reference Letters covering the Industrialisation Strategy Implementation.	30%	No Reference Letter Submitted	Partially Compliant Letters, do not cover all aspects of scope	One (1) Reference Letters covering the full scope	Two (2) Reference Letters covering the full scope	Three (3) or more Reference Letters covering the full scope
2	Number of years of experience in the Implementation of an Industrialisation strategy.	Firms profile highlighting years of experience and clients serviced in line with Industrialisation strategy execution.	30%	<2 years' Experience	>2 <5 years' Experience	>5 <7 years' Experience	>7 <10 years' Experience	>10 years' Experience
3	Execution Methodology – a comprehensive overview of the execution of the scope	Method Statement of how the service will be rendered (Organogram, Industrialization Models, tools and equipment, back-end support i.e HR,IT,etc, time sheet management, work quality management, skills transfer and knowledge management, background checks, performance management, , task order management, scope execution, strategic alliances)	40%	No Method statements submitted 0%	Method statements does not address most of the requirements <50%	Method statement does not cover all areas as identified =50%	Method statement covers most of the areas as identified >50%	Method statement covers all the areas as identified =100%
	Threshold		75%					
	Total		100%					

Note:

1. The reference letter must be on the letter head of the company providing the reference, it must contain the contact details of the person providing the reference and must contain the scope executed and when the work was undertaken including the contract or order number.
2. The profile should highlight when the firm was established and the number of years the firm has provided the service and the names of the companies the service was provided to. The purpose is to see that the firm has the necessary experience in offering the services. A year would only be counted whereby the firm highlights the works undertaken in that year that are associated with the scope e.g., for a firm to score points they must indicate in each of the 5 years' work undertaken by the company, associated with the scope.
3. A due diligence check will be conducted on the submitted information.

Compiled by:

Approved by:

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